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## **The Graham Company Announces New Leadership Structure, Appoints Vice Chairman and President to Lead Company**

*- Under the insurance brokerage's succession plan, longtime senior leaders  
Michael Mitchell and Kenneth Ewell embrace leadership -*

**PHILADELPHIA, PA – February 6, 2012** – The Graham Company, one of the Mid-Atlantic region's largest insurance and employee benefits brokers, today announces the appointment of Michael J. Mitchell to Vice Chairman and Kenneth L. Ewell to President and Chief Operating Officer. Both have served as Executive Vice Presidents for the past three years; now Mitchell and Ewell will lead the company and mentor the next generation of leaders. Founder and respected industry veteran, William A. Graham IV will remain a strong voice within the company as Chairman of the Board and Chief Executive Officer.

“Mike and Ken have worked side by side for nearly 25 years, and in that time every executive decision was formed by the intellect, strategic direction and superior leadership of these men,” said William A. Graham IV, Chairman and CEO of The Graham Company. “I have the utmost confidence and trust in them, and strongly believe this is the first step to ensuring the long-term success of the organization and the well-being of our very talented employees.”



Mitchell and Ewell, who are the two largest individual minority shareholders of The Graham Company, will report directly to Graham. As Vice Chairman, Mitchell, who started at the brokerage 27 years ago, will focus on the planning, development and implementation strategies to support the brokerage's growth for the decades to come.

In his role as President and Chief Operating Officer of The Graham Company, Ewell, who began his employment at the company in 1989, will now expand his duties to oversee all of the brokerage's operations. He will be responsible for client services, to ensure a high level of

account management, income growth and retention through production efficiency, quality service offerings and the allocation of professional resources.

“After more than 50 years of leading The Graham Company, this executive restructuring is the natural evolution of the agency and I'm certain that both Mike and Ken will advance the organization and strengthen our position as a top employer. I look forward to playing an active role in the firm's growth, while at the same time having more time to enjoy with my wife, Fran, and our family,” said Graham.

### **About The Graham Company**

The Graham Company is an insurance brokerage and consulting firm committed to enhancing employee safety and business viability through an action-oriented approach to risk management. In business for over 50 years, The Graham Company focuses on customizing property and casualty, surety, and employee benefits programs for its clients. With its uniquely proactive approach to managing risk, The Graham Company is redefining what it means to be a broker, because it believes Actions Matter. To learn more about The Graham Company, visit [www.grahamco.com](http://www.grahamco.com).